



CONTACT

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DIFFERENTIATORS

- Over 20 years of leadership experience delivering sourcing, procurement, and financial optimization strategies across industries.
- Personalized, Scalable Solutions and customized strategies built around each organization's unique size, mission, and operational goals.
- Proven ability to uncover significant savings and strengthen operational efficiency
- Full Compliance Focus: Alignment with federal, state, grant, and corporate procurement regulations

CERTIFICATIONS



Women Owned Business
Certified



Texas HUB Certified
Business



Certified Woman Owned
Small Business

NAICS CODES

541611	541614	541618
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NIGP CODES

91887	91879	91875
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ABOUT TOTAL OPTIM SOLUTIONS, LLC

Total Optim Solutions delivers strategic procurement and cost optimization services that empower organizations to operate with greater financial efficiency, operational compliance, and purchasing power. Our solutions are designed for enterprises, small businesses, and nonprofits looking to streamline procurement processes, strengthen vendor relationships, recover hidden savings, and ensure purchasing compliance. Through Total Optim Bid, we offer a curated bid discovery and proposal support service that helps small businesses identify the right opportunities and respond with confidence, without the complexity or cost of traditional platforms.



CORE COMPETENCIES

Total Optim Source- Procurement solutions designed to increase purchasing power, strengthen supplier partnerships, and align operations with regulatory and grant compliance standards—perfect for both nonprofits and large organizations.

Total Optim Save- Cost-saving services focused on uncovering hidden savings, optimizing vendor spend, and protecting organizational margins through continuous monitoring and strategic expense management.

Total Optim Bid- Delivers curated RFP and grant opportunities, templates, and strategy tools tailored for small businesses. Our subscription service simplifies the bidding process and supports proposal success without the overwhelm.

Total Optim Solutions (Consulting Services)- Comprehensive consulting to redesign procurement strategies, implement efficiency-driven processes, and deliver scalable solutions that position organizations for sustainable growth.



WHY CHOOSE TOTAL OPTIM SOLUTIONS?

At Total Optim Solutions, we understand the crucial importance of operational efficiency and adept cost management. Our strategic procurement services, and cost saving solutions, ensure that your organization not only minimizes expenses but also achieves peak performance. Let us help you discover hidden savings within your expenditures.

PAST PERFORMANCE

- Generated over \$800,000 in supply chain cost savings through logistics process optimization and negotiation strategies
- Secured savings exceeding \$60,000 for a business through our comprehensive expense reduction audits
- Supported a non-profit organization in aligning their procurement processes with federal standards to guarantee compliance